

September 6, 2019

To: Our Valued Customers

Re: NIBCO Product Price Increase Effective October 1, 2019

The Office of the United States Trade Representative (USTR) has again issued trade tariffs on many items in the NIBCO product portfolio, including finished goods and component parts. Effective September 1, 2019, a new round of 15% tariffs was issued, and a further escalation of previous tariffs from 25% to 30% will go into effect October 1, 2019.

NIBCO is announcing a multi-tiered price increase between 3% and 10% (divide by .97 or .90, respectively) on selected MPGs reflecting higher or lower increases. **Please review the new list price sheets for specific price changes.** Current multipliers will remain in effect.

Because of these tariffs, NIBCO cannot offer price protection. Current project and order quotes may be adjusted accordingly to reflect tariff-adjusted list prices. Orders of unusual size between now and October 1, 2019 will receive special scrutiny and NIBCO will not accept orders of unreasonable volume.

The following price sheets are affected by this price increase:

Commercial & Industrial Butterfly Valves; BFV-0519	0% - 10%
Commercial & Industrial Bronze Ball Valves; CBV-0519	0% - 3%
NIBCO® Flexible Piping Systems; FLEX-0519	0% - 5%
Fire Protection Valves; FPP-0519	0% - 5%
Industrial Carbon & Stainless Steel Ball Valves; INDBV-0519	0% - 3%
Irrigation Valves; IRR-0519	0% - 3%
Lead-Free Valves; LF-VLV-0519	0% - 3%
Push-to-Connect Fittings, Valves & Flexible Connectors; PUSH-0519	0% - 5%
Specialty Valve Products; SVP-0519	0% - 5%
Webstone® Fittings; WBSF-0519	0% - 3%
Webstone® Valves; WBSV-0519	0% - 3%

The new list price sheets will be available by September 10, 2019 via the NIBCO websites at www.nibco.com, www.nibcopartner.com, and www.webstonevalves.com. You will have the option of printing a copy of the price sheet in PDF format or downloading list prices in MS Excel format.

If you have questions, please contact your NIBCO sales or customer service representative. Thank you for your continued support of NIBCO products.

Sincerely,
NIBCO INC.