

September 5, 2017

To: All Eaton B-Line series Distributors, Wholesalers, Manufacturer's Representatives, and Sales Personnel

Subject: Global B-Line Division General Price Increase Announcement

Due to increasing transportation and material costs, Eaton's B-Line Division will be implementing a price increase on specific B-Line series product lines effective October 16, 2017. This increase will apply to all stock, special price agreements, and new projects for both stock and made-to-order B-Line series products.

This announcement is intended to provide notice that all previous B-Line series product pricing or B-Line series product price sheets currently in effect shall be replaced by the updated pricing as indicated for all orders received on or after October 16, 2017.

Although the amount of the increase may vary by item, the estimated averages will be distributed as follows for each product lines:

- 3-5% on Bolted Framing, Pipe Hangers, Spring Steel Fasteners, and Cable Tray

All applicable B-Line series price sheets will be available in both spreadsheet and PDF form on or before September 16, 2017. The U.S. price sheets may be downloaded at: <http://www.cooperblineline.com/pricing-us>

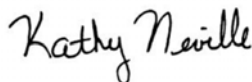
If you have any questions regarding this announcement, please contact your local Eaton's B-Line series product Manufacturer's Representative or salesperson directly.

Thank you for your continued support of Eaton's B-Line Division.

Respectfully,



Chris Peeler
VP of Sales



Kathy Neville
Dir. Customer Satisfaction



Tim Fox
Dir. Product Marketing