



Patrick Wallis
National Sales Director
Sprinkler Division

Allied Tube & Conduit Corp.
16100 S. Lathrop Avenue
Harvey, IL 60426

Tele: 708-225-2125
Fax: 708-339-1806

e-mail: pwallis@alliedtube.com

September 1, 2009

To Our Valued Customers –

Due to the continued rise in raw material costs, Allied Tube & Conduit will increase prices on all transactions of sprinkler pipe effective September 2, 2009 by 6% to 8%.

Reasonable orders placed and accepted prior to that date for immediate shipment will be honored at current pricing. New price sheets will be distributed by your Regional Manager and should you need pricing information prior to receiving your new sheet, please contact your Regional Manager.

Further steel increases are anticipated in the coming months and we strongly recommend escalation be included in any bids requiring steel pipe.

Thank you for your business and continued support, we look forward to servicing your sprinkler pipe needs in the future.

Sincerely,

A handwritten signature in black ink that reads "Patrick Wallis". The signature is written in a cursive style with a large, stylized initial "P".

Patrick Wallis
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