



December 29, 2009

TO OUR VALUED CUSTOMERS:

PRICE ANNOUNCEMENT

Due to further increases on raw material costs, Northwest Pipe Company will increase prices on all fire sprinkler products effective with shipments January 4, 2010 by 8%.

We believe there will be additional raw material increases in the next few months that will warrant additional pipe increases. We will keep you informed of any future changes.

Please contact your Northwest Pipe Company sales representative with any questions. We appreciate your business and continued support.

Sincerely,
Northwest Pipe Company

A handwritten signature in black ink, appearing to read "Kip Bartlett", written over a light blue horizontal line.

Kip Bartlett
General Manager of Sales