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December 17, 2009

TO: All Kennedy AWWA and UL/FM Distributors

Re: **Price Increase for all UL-FM Products**

Effective Monday January 25, 2010 there will be a price increase on all UL-FM Products. This increase will be accomplished by a reduction of discount points as shown below. New discount schedules will be furnished shortly.

<u>Product</u>	<u>Discount Reduced By</u>
All - Dry Barrel Fire Hydrants	3.5 points
All - UL/FM Resilient Wedge Gate Valves	3.5 points
All - UL/FM Double Disc Gate Valves	3.5 points
All - UL/FM Check Valves	3.5 points
All - UL/FM Vertical Indicator Posts	3.5 points
All - UL/FM Wall Posts	3.5 points
All - UL/FM Grooved and Wafer BFV's	3.5 points
All - Repair Parts and Kits	3.5 points
All - 109X Hydrant Valves	List price

The price increase will be implemented as follows:

New discounts will apply to all orders received after close of business on Friday, January 22, 2010.

Orders received on or before January 22, 2010 with no shipping restrictions will be price protected.

Orders received with release dated beyond January, 23 2010 will be invoiced at the new price.

Material covered in municipal fixed price contracts will be price protected.

Quotes to contractors will not be price protected.

Terry Christjohn
General Sales Manager